



Full Spectrum *Communication*

LIVE. LEAD. THRIVE.

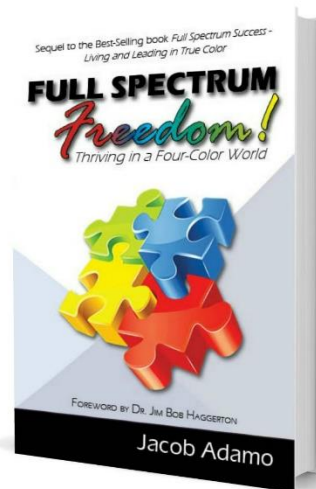
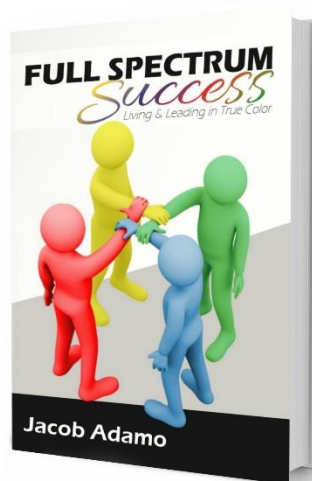


Take the Personality Colors quiz ONLINE:

Bit.ly/personalitycolorsquiz



Do you have the books yet?



Personality Test Page: What Color are you?

1.	Confident	Structured	Sensitive	Trusting
2.	Spontaneous	Checks with others	Dreamer	Analytical
3.	Likes involvement	Likes organization	Likes being straightforward	Likes to explore
4.	Stubborn	Dictatorial	Rebellious	Easily offended
5.	Demanding	Nurturing	Persistent	Passionate
6.	Joiner	Likes to brainstorm	Resists Change	Takes Charge
7.	Cautious	Overgenerous	Harmonious	Energetic
8.	Caring, Helpful	Outspoken	Steadfast behavior	Spunky
9.	Believable	Forceful	Disciplined	Possessive
10.	Daring	Idealist	Dutiful	Compassionate
11.	Logical	Contented	Friendly	Bold, Audacious
12.	“eager beaver”	Imaginative	Accurate, precise	Well liked
13.	Reserved	Inventive	Charismatic	Open Minded
14.	Authoritative	Team worker	Independent	Traditional
15.	Talkative	Restless	Conscientious, Attentive	Modest, Unassuming
16.	Leader	Counselor	Designer	Controller
17.	Meticulous	Workaholic	Supportive	Self-Directed
18.	Industrious	Attentive to Details	Prolific mental imager	Positive thinker
19.	Task-oriented	People-oriented	Idea-oriented	Results-oriented
20.	Emotional	Flexible, Adaptable	Likes recognition	Particular
21.	Irritable	Rigid	Easily slighted	Easily threatened
22.	Indirect	Frank, candid	Carefree	Strict
23.	Goal-oriented	Capable	Volunteers for tasks	schedule-oriented
24.	Excels in emergencies	Thrives on compliments	Dry sense of humor	Avoids causing attention
25.	Enjoys watching people	Strong-willed, determined	Enthusiastic	Sets very high standards
26.	Very self-confident	Cautiously makes friends	Likes to be thorough	Dresses in trendy ways
27.	Neat and tidy	Looks good on outside	Avoids conflicts	Usually right

Score your Results:

1.	Red	Green	Blue	Yellow
2.	Red	Yellow	Blue	Green
3.	Yellow	Green	Red	Blue
4.	Green	Red	Yellow	Blue
5.	Red	Yellow	Green	Blue
6.	Yellow	Blue	Green	Red
7.	Green	Blue	Yellow	Red
8.	Yellow	Red	Green	Blue
9.	Yellow	Red	Green	Blue
10.	Red	Blue	Green	Yellow
11.	Green	Yellow	Blue	Red
12.	Red	Blue	Green	Yellow
13.	Green	Blue	Red	Yellow
14.	Red	Yellow	Blue	Green
15.	Blue	Red	Yellow	Green
16.	Red	Yellow	Blue	Green
17.	Green	Red	Yellow	Blue
18.	Red	Green	Blue	Yellow
19.	Green	Yellow	Blue	Red
20.	Blue	Yellow	Red	Green
21.	Red	Green	Blue	Yellow
22.	Yellow	Red	Blue	Green
23.	Red	Blue	Yellow	Green
24.	Red	Yellow	Blue	Green
25.	Blue	Red	Yellow	Green
26.	Red	Yellow	Green	Blue
27.	Green	Blue	Yellow	Red
Totals:	Red	Blue	Green	Yellow

Red

“True” Shade – They are ethical winners, with their strength under control. They no longer NEED the approval of others, but have a well-established self-image that allows them to move toward their goals while keeping in their awareness the needs of those around them. Although they still love the attention of victory, they are sure to acknowledge those around them before reaping their own glory.

“Typical” Shade – They are confident and love challenges. They are driven by a strong desire to win and they consider themselves to belong in society’s elite. Overachievement and quick decision making skills help keep them in the limelight and garnering praise from those around them, which is right where they love to be.

“Troublesome” Shade - They tend to exhibit extreme insecurity and lean toward being sociopaths, making up their own morals as they go to fit their situation. Egocentric behavior is common, with verbal abuse present and ready if others do not fulfill their sense of entitlement.

Blue

“True” Shade – They are mindful of others’ time, and consider the consequences of their actions before they act. Their love of fun and their energetic behavior is inspiring to those around them when augmented by their focus to stay on track with their goals and desires.

“Typical” Shade – They are spontaneous and fun loving people that can bring a bright spot to any occasion. Their love of adventure and good sense of humor make them attractive to any party, but don’t make them the center of the evening because time is still just not as important as what they may be doing on any given occasion.

“Troublesome” Shade – They tend to act without thought of consequences, and are terrible about not being on time or following through with their promises because of their “live for the moment” attitude and their insatiable desire to please themselves first. They are unreliable, forgetful, and often speak before they think.

Green

“True” Shade – They love a well thought out plan, but do not let the absence of one prevent them from moving forward in life. Their ability to “get to the bottom” of a situation makes them a valuable friend when combined with their ability to empathize and help to form a solution. Their strength is an ability to stand firm on principle in the face of any opposition.

“Typical” Shade – They are highly analytical thinkers and problem solvers, but need to follow a detailed plan in order to function, and like to make well informed decisions after careful consideration. They are practical realists who prefer fact over opinion, pursue “perfection” in themselves and others, and do their best to remain emotionally detached.

“Troublesome” Shade – They tend to overanalyze things to the point of being unable to take the first step. They accept nothing on faith, are very unforgiving, skeptical, and expect perfection in every aspect of life. They have an inner need to win every argument and are not very social.

Yellow

“True” Shade – They know how to express their emotions and opinions in a way that remains friendly and empathetic without being overly sympathetic. They are capable of “tough love” and know that they can only help those who truly want to change. Criticism is understood to be a part of life and they do not take it personally. They are the ultimate team members, supporters, and natural peacemakers.

“Typical” Shade – They are friendly, loyal, and honest. They thrive on team activities, family, and outdoor recreation. They are turned off by materialism and prefer a simpler life, avoiding conflict whenever possible in favor of remaining personable.

“Troublesome” Shade – They are emotionally insecure and will avoid conflict at any cost, even if the results would be healthy. When their bottled-up emotions do finally get released it is in an explosion of anger and bitterness. They are often gullible, worrisome, indecisive to a fault, and lack overall motivation in life.